

Embedding Systems Thinking

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ESI at a glance

Mission: *Embedding leading edge methodologies into the Dutch high-tech systems industry to cope with the ever increasing complexity of their products.*

Synopsis

- ❑ Foundation ESI started in 2002
- ❑ ESI acquired by TNO per January 2013
- ❑ ~55 staff members, many with extensive industrial experience
- ❑ 5 Part-time Professors
- ❑ Working at industry locations
- ❑ From embedded systems innovation to embedding innovation

Focus

Managing complexity of high-tech systems

through

- system architecting,
- system reasoning and
- model-driven engineering

delivering

- methodologies validated in cutting-edge industrial practice

Partner Board

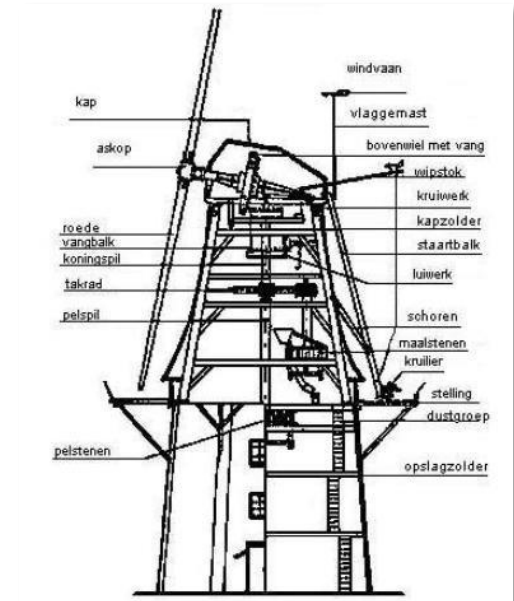
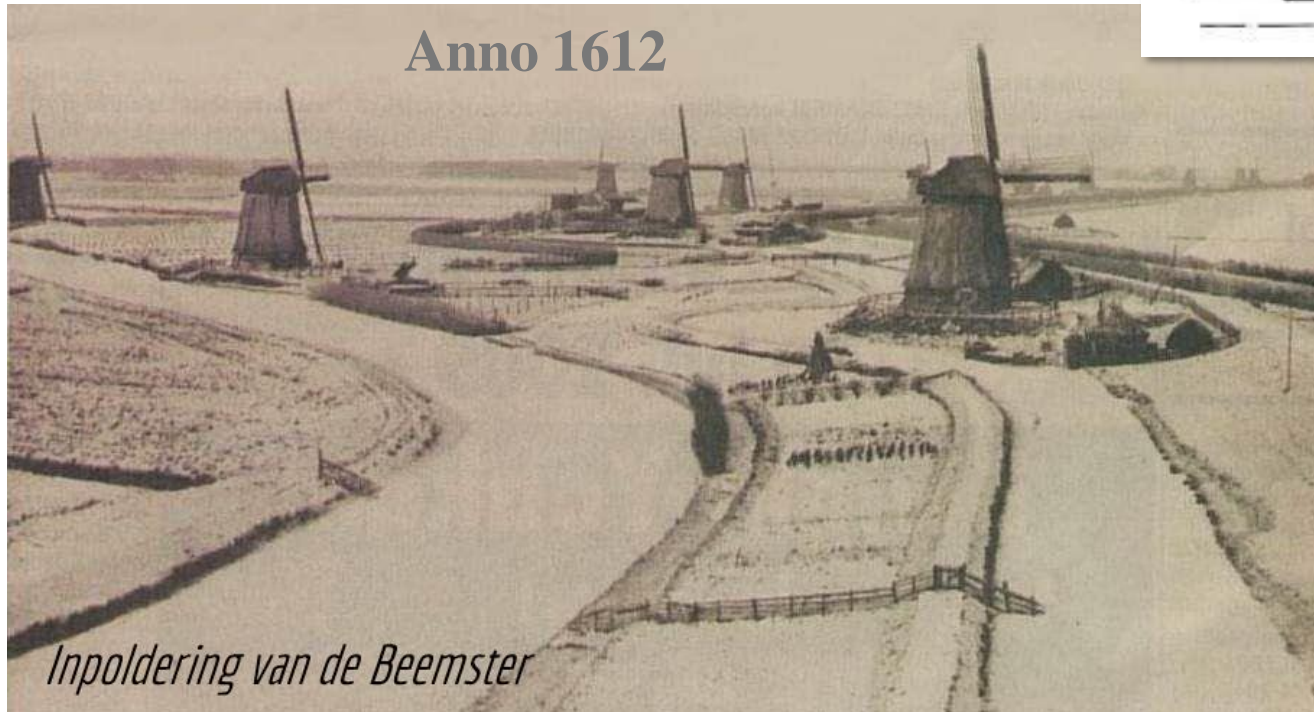
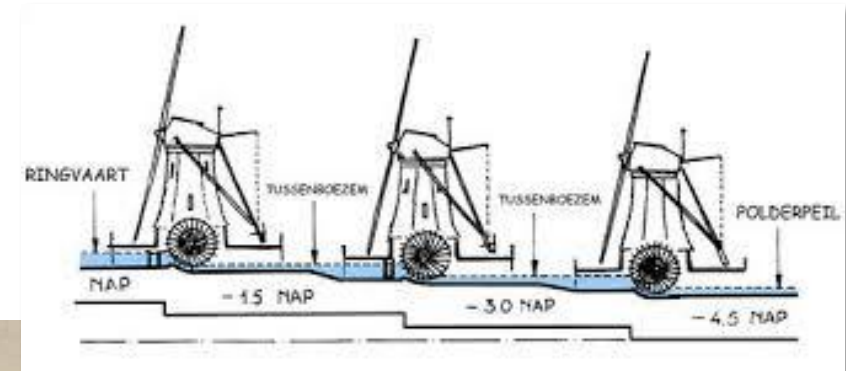


Mentimeter question 1



Engineering of complex systems
has been done for ages

... and the Dutch were good at it ...



And still are ...

Water works Complex systems



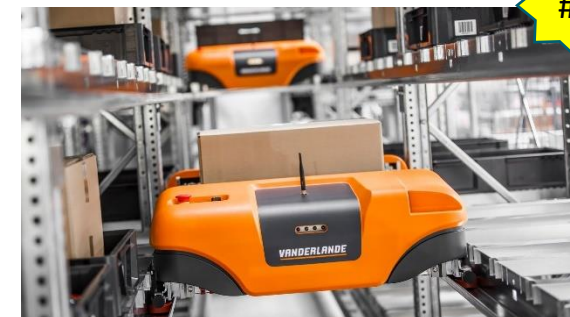
And still are ...

Agro food Complex systems

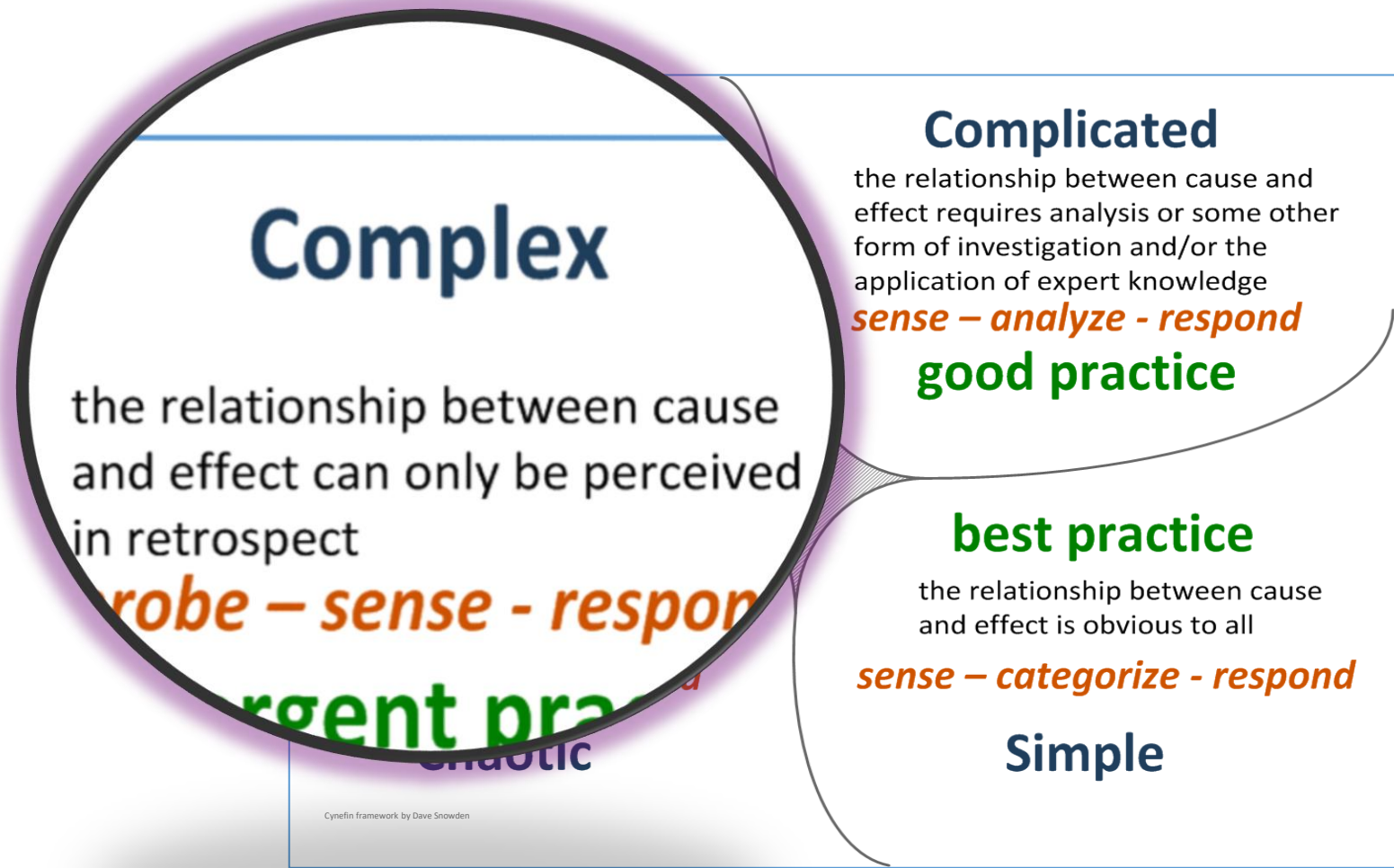


And still are ...

High Tech industry Complex systems



We are talking complex systems here ...



Why The Netherlands? SERC Helix studies compared cultures



Leadership: egalitarian vs hierarchial



Knowledge is power	Limit stratification	Expect to be challenged
Federation of brilliant people who influence each other for the common good		Process fits the project
	Collaboration includes consensus	

I talk with people for a living

Influence Without Authority
Constructive Debate
Yes, and...

Power comes from order: role, function, organization
Projects fit the process

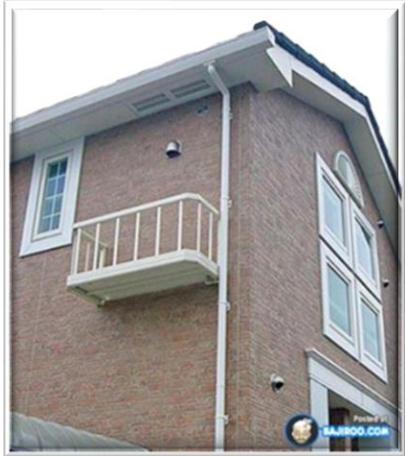


Do we recognize ourselves?

Tensions that when managed well support stellar innovation as described by Gary Pisano in “The hard truth about innovative cultures”

- 1. Tolerance for failure but no tolerance for incompetence**
- 2. Willingness to experiment but highly disciplined**
- 3. Psychologically safe but brutally honest**
- 4. Collaboration but with individual accountability**
- 5. Flat but strong leadership**

And yet ...



Door sterke toename zonneprojecten
Stroomnet vol in bijna heel Brabant

DAGBLAD VAN HET
NOORDEN

VOORPAGINA NET BINNEN MIJN NIEUWS GRONINGEN DRENTHE VIDEO SPORT CULTUUR ECON

Nieuwe Zuidelijke Ringweg kost provincie 94 miljoen extra; tevergeefs verzoek om informatie over verdeelsom

deVolkskrant
Columns & Opinie Uitgelicht Wetenschap Mensen



CIJFERS BIJ HET NIEUWS
Nederland loopt achterstand bij vaccineren nog niet in

Opnieuw dreigt vertraging voor de Noord/Zuidlijn



NOS Nieuws Sport Uitzendingen

NOS NIEUWS • BINNENLAND • POLITIEK • 02-03-2020, 19:25

Extra experts ingezet om problemen met C2000-systeem op te lossen

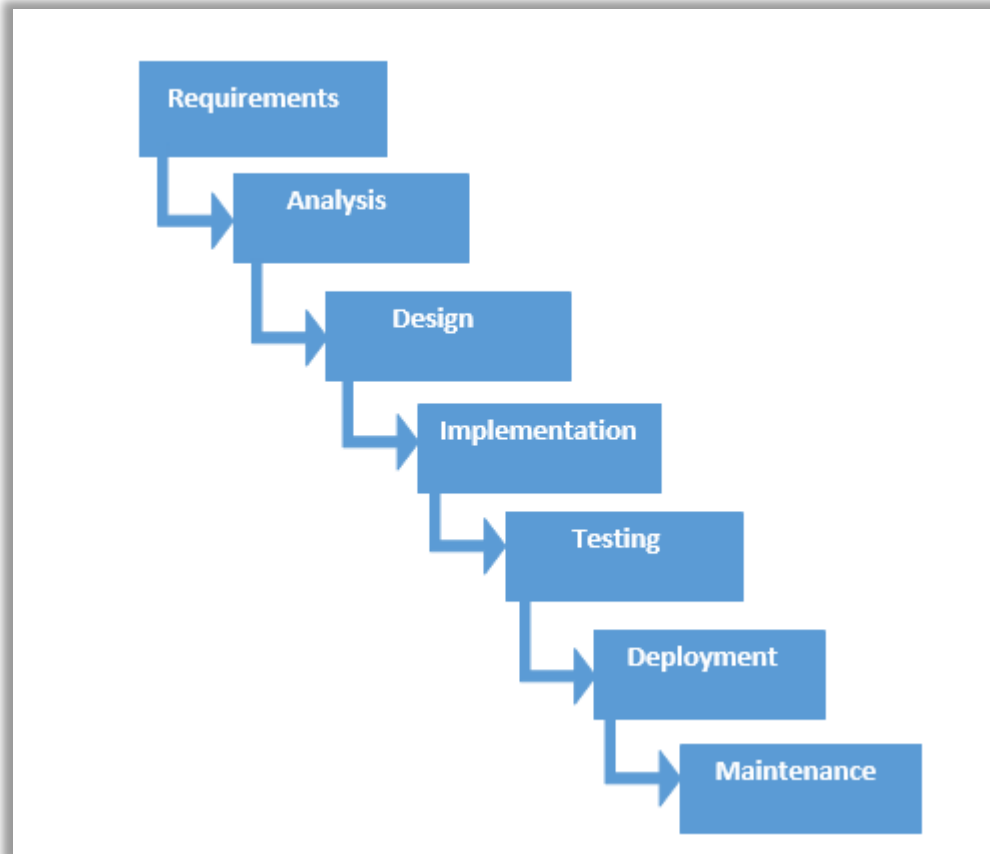


Het ministerie wist in 2011 al dat de stint niet deugde – minister Van Nieuwenhuizen zou dat hebben verzwegen voor de Kamer

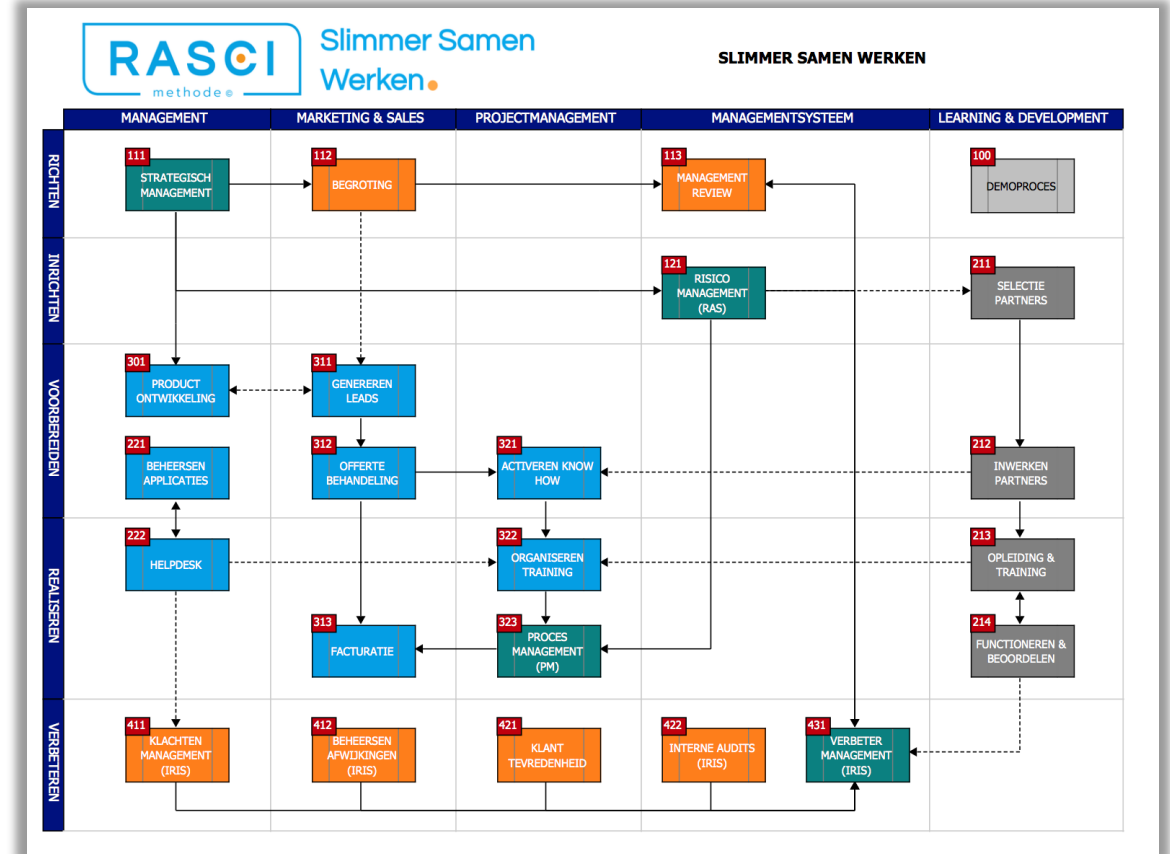
ANP 25 sep 2019

deVolkskrant
Columns & Opinie Uitgelicht Wetenschap Mensen Beter Leven
NIEUWS TOESLAGENAFFAIRE
Minister Wiebes betreurt falen rechtsstaat bij toeslagenaffaire: 'het belang van de ouders en hun kinderen voorop'

Standard project management practices



Missing: dealing with uncertainties



Missing: overall system responsibility

Systems Engineering

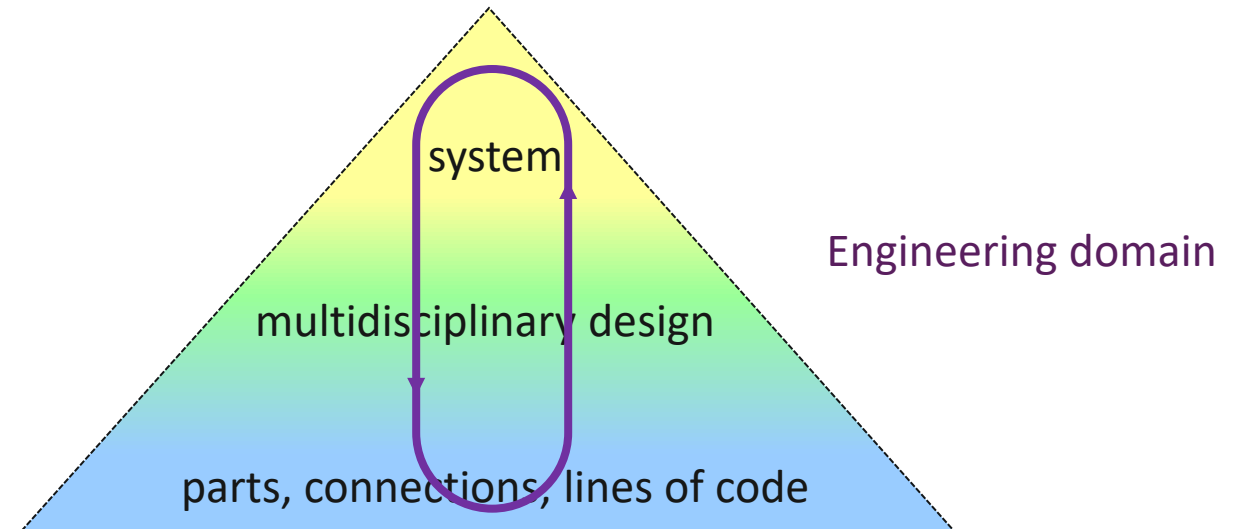
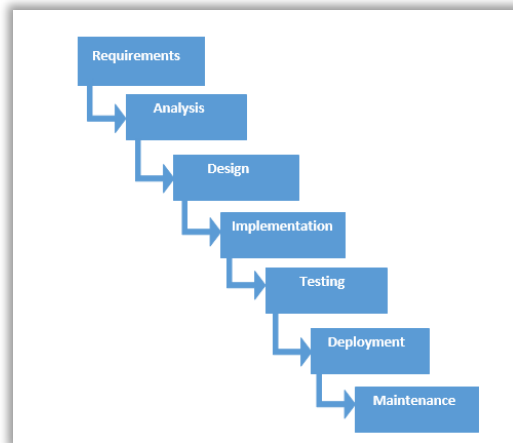
Incose

Systems Engineering is a transdisciplinary and integrative approach to enable the successful realization, use, and retirement of engineered systems, using systems principles and concepts, and scientific, technological, and management methods.

We use the terms “engineering” and “engineered” in their widest sense: “the action of working artfully to bring something about”. “Engineered systems” may be composed of any or all of people, products, services, information, processes, and natural elements.

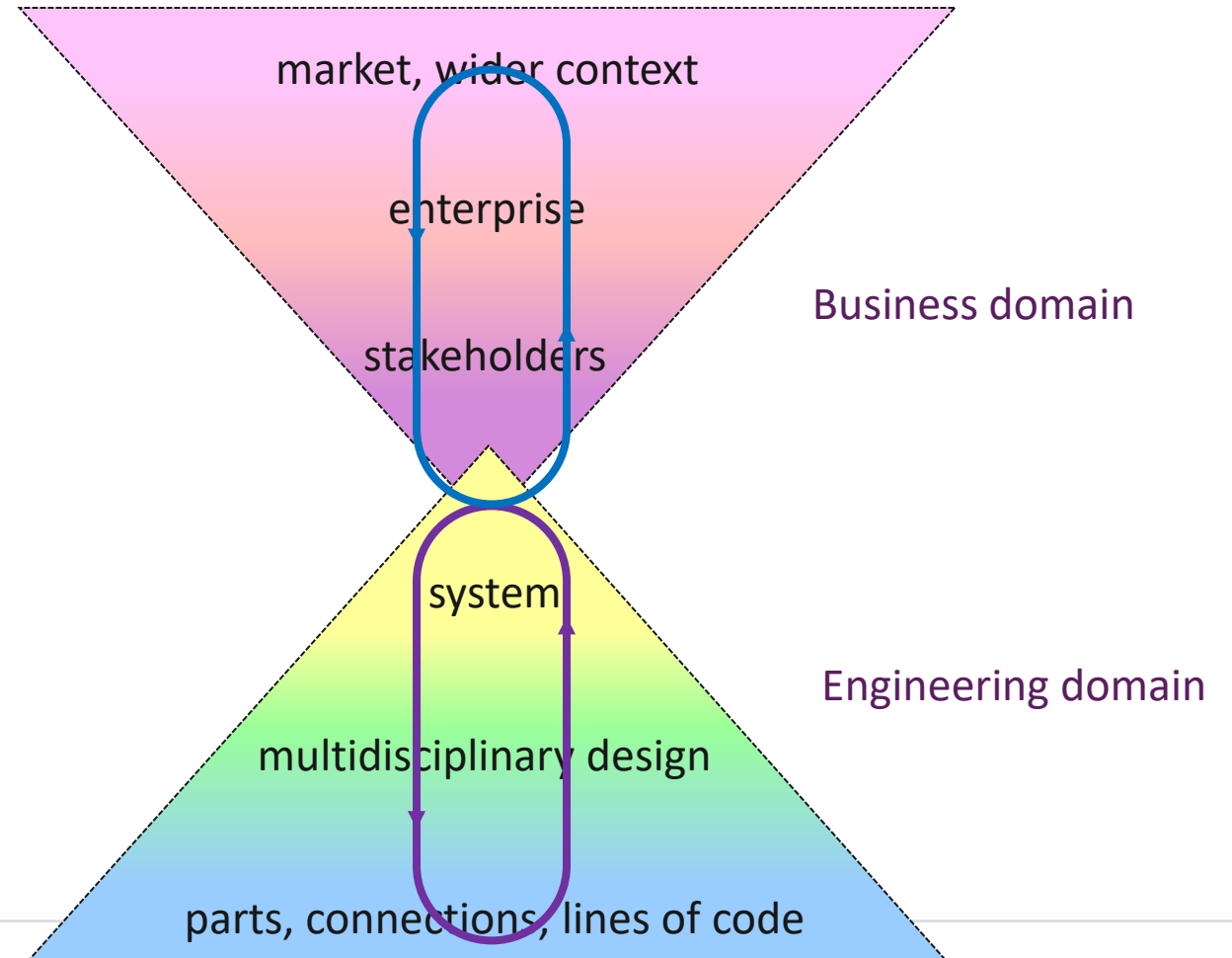
Traditional SE practice: focus on the engineering aspects

- Requirements driven
- Decompose system
- KPI budgets allocation
- Manage integration
- Project de-risking



The system extends beyond the engineering domain

- Value driven
- Changing contexts
- Emergent properties
- Incomplete requirements
- Integration uncertainties



The Top 10 Illusions of Systems Engineering

1. **Absolute:** there is a “right” or optimal answer.
2. **Unambiguous:** it is possible to specify unambiguous requirements using human
3. **Sequential:** a fundamentally sequential approach to development.
4. **Rational Actors:** Engineers and managers are rational decision makers that have access to complete and perfect information
5. **Reductionistic:** the ability to divide and conquer
6. **Centrally Controlled:** Control of the development organization(s) is centralized and absolute.
7. **Static:** In essence, the system need and the system context never change.
8. **Mechanistic:** blind to the human element, including culture and history
9. **Deterministic:** system behavior is deterministic
10. **Context Free:** Best practices are universal and do not vary depending on the context.

Case: economic uptime of equipment

Customer need: **maximize economic use of equipment**
 Translated into requirement: **maximize mean-time-between-failures (MTBF)**
 Initial approach: **Design for robustness - problem: exploding cost diminishing returns**

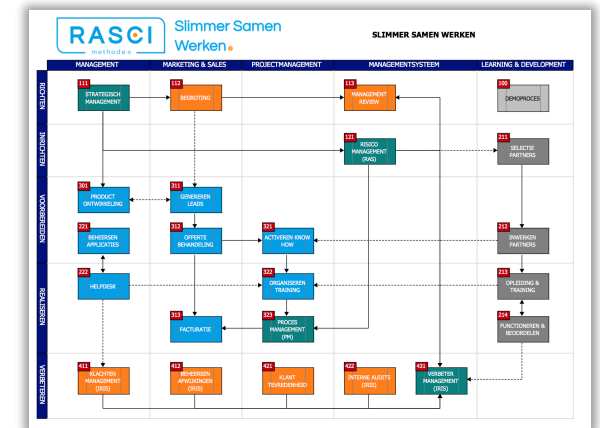
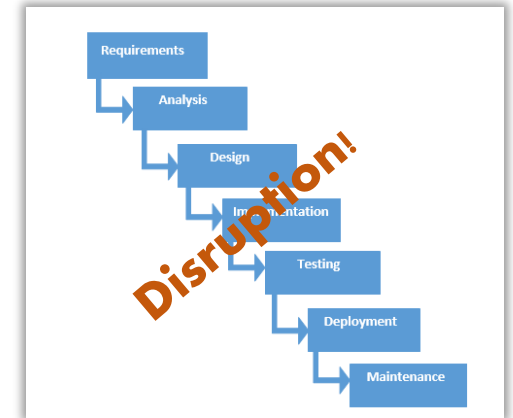
Trade-off with alternatives needed:

- **Design for diagnosability: decrease downtime upon failure**
- **Design for prognostics: scheduled vs. unscheduled maintenance**

Stakeholders:

- **Design engineers**
 - Competence shift
 - Architecture
- **Manufacturing**
- **Product management**
- **Marketing & sales**
 - Different value proposition
- **Customers**
- **Field services**
 - Way of working
- **Suppliers**

Concerns the whole organisation
 Requires Systems Thinking



Cuts across roles

What is Systems Thinking?

The insight that systems cannot be understood by analysis- the properties of the parts can only be understood within the larger context of the whole.

For engineered systems, how about:

Systems ~~Engineering~~^{thinking} is a transdisciplinary and integrative approach to enable the successful realization, use, and retirement of engineered systems, using systems principles and concepts, and scientific, technological, and management methods.

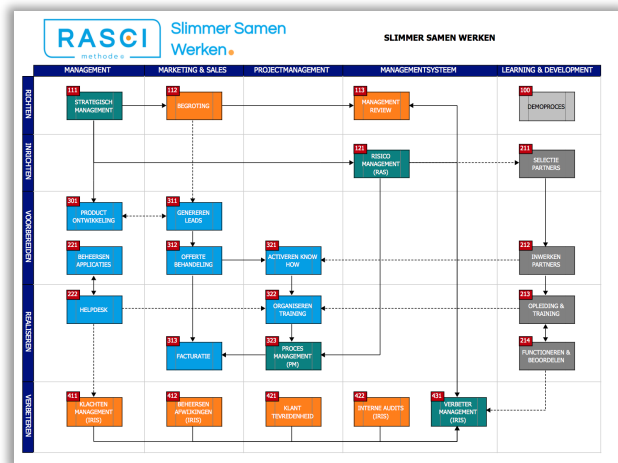
Tensions

Analysis
 Divide & Conquer
 Projectleader
 Multi-disciplinary
 Requirements-based
 RASCI
 Linear
 Risk-averse

To be managed

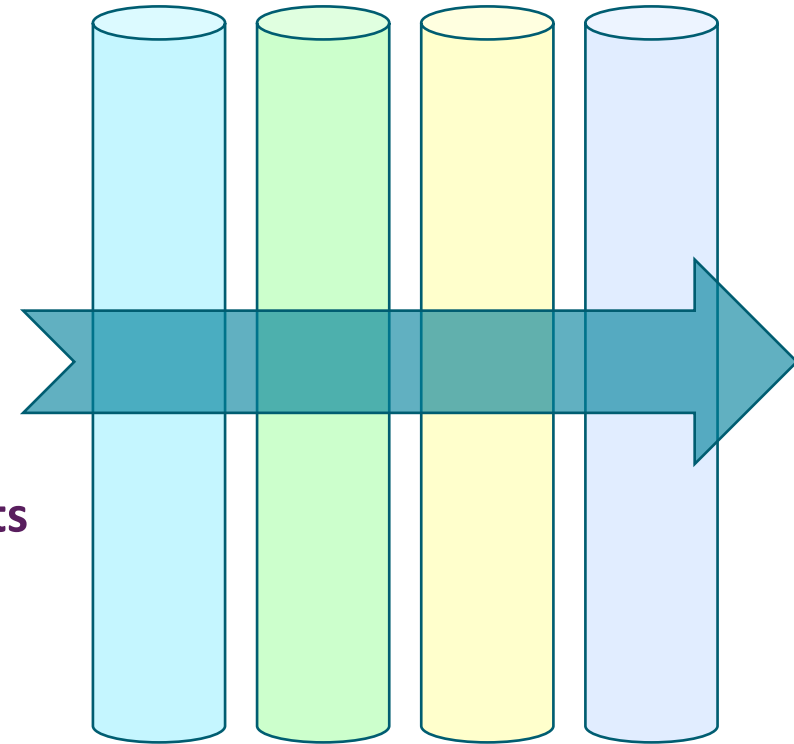


Synthesis
 Integral & shared system awareness
 System Architect
 Cross-disciplinary
 Value-based
 CAFCR
 Iterative
 Risk-hungry



System thinking managers

- Break through the silo's - Cut across disciplines
- Awareness of system-level concerns
- Ability to switch between analysis and synthesis views
- Support the System Architect and Project Manager
- Right incentives: e.g. integral costs versus material costs
- Appreciate the top 10 illusions

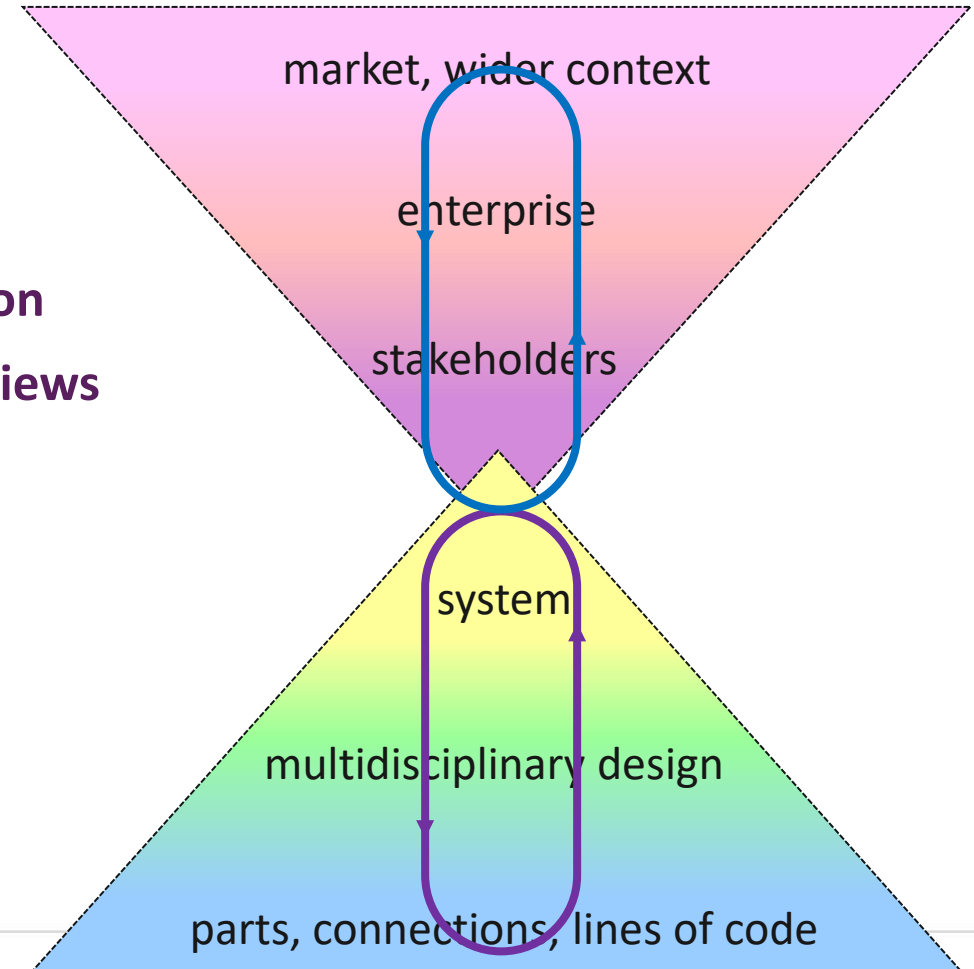


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The system thinking architect

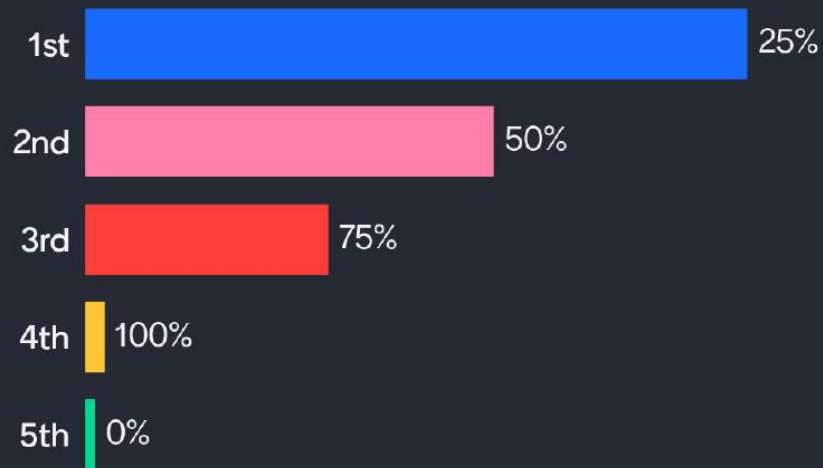
- Understand silo's, mono-disciplinary concerns
- Awareness of all stakeholder's concerns
- Be the system conscious of project and organization
- Ability to switch between analysis and synthesis views
- Support management



Mentimeter question 2

What percentage of your projects suffered strongly due to 'disconnect' between the process of project management and systems thinking methodologies?

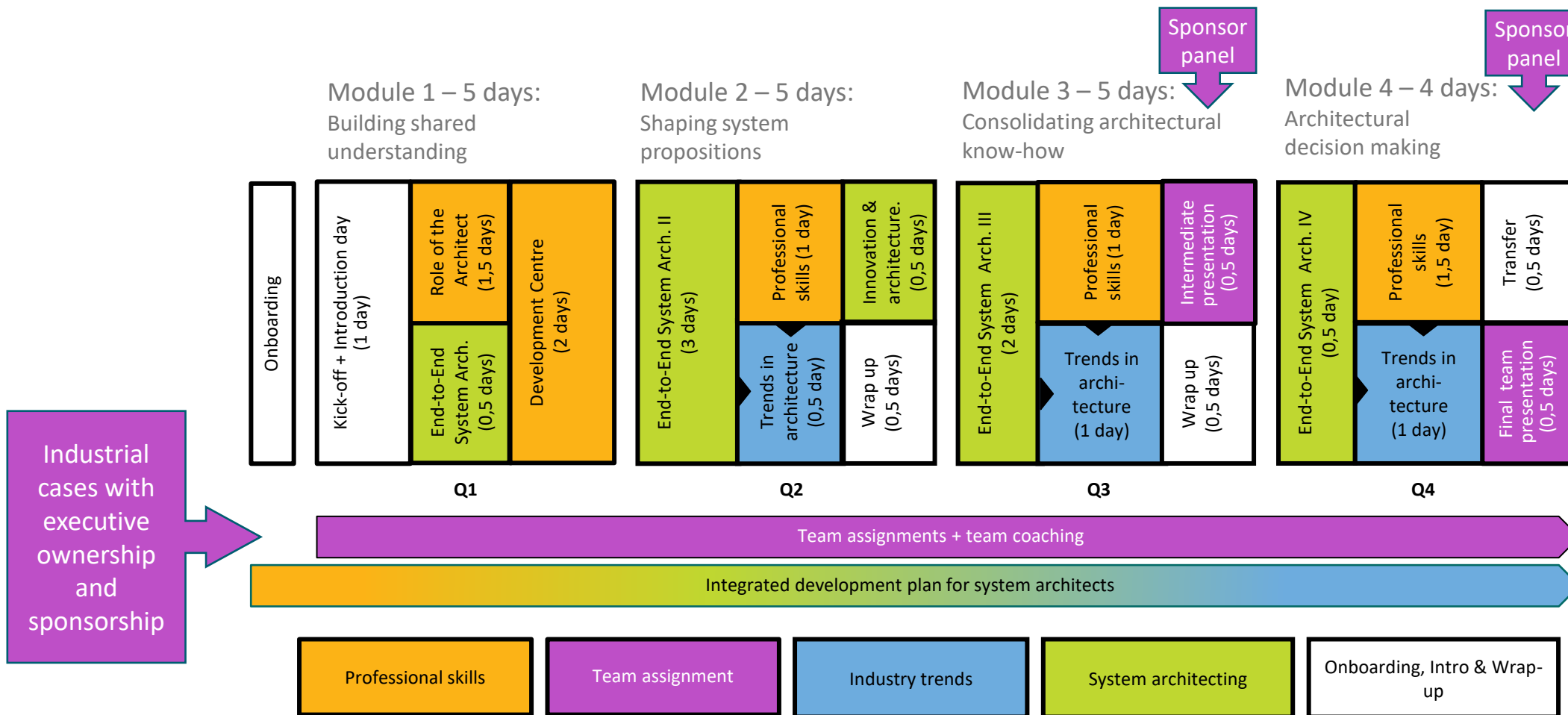
Mentimeter



How to get management on board in System Thinking?

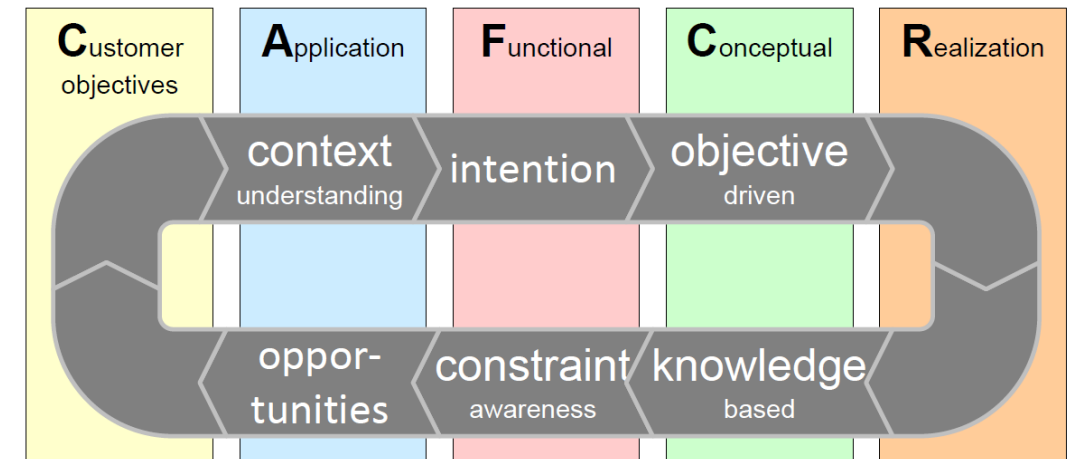
1. Involve top management in training of SA's and SE's
 2. Qualitatively: Apply CAFCR (for real!)
 3. Quantitatively: Daarius methodology
-

1. Executive sponsorship key element in our training programs



2. CAFCR-Analysis

- **Goal:**
 - Explore the system in its context
 - Understand the problem space
 - Chart the solution space
 - Combine full range of stakeholder views
- **Form:**
 - Interviews with key stakeholders
 - 3-day workshop, professionally facilitated
- **Who?**
 - Customers
 - Marketing
 - Services
 - Engineering
 - Product management
 - Business management
 - System Architect

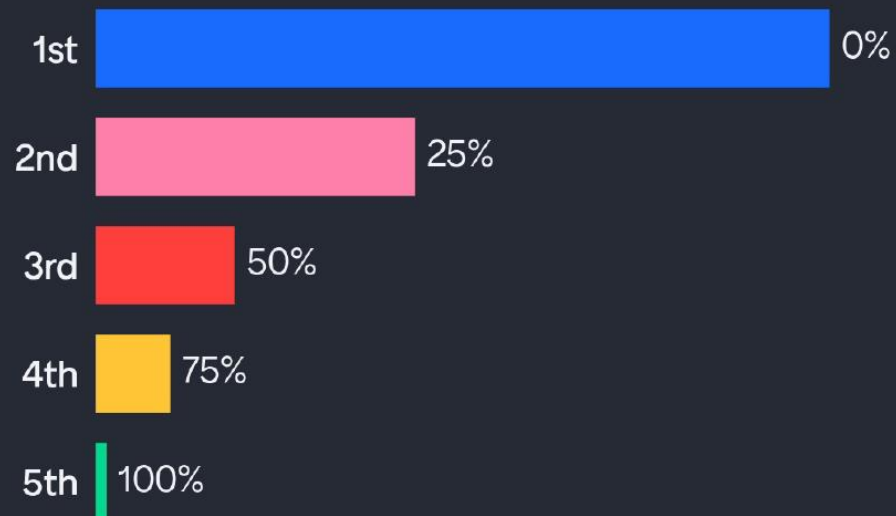


Must all attend and commit!
Shared responsibility and ownership

Mentimeter question 3

In what percentage of projects you were involved in was the CAFCR methodology properly applied?

Mentimeter



22



3. Daarius methodology

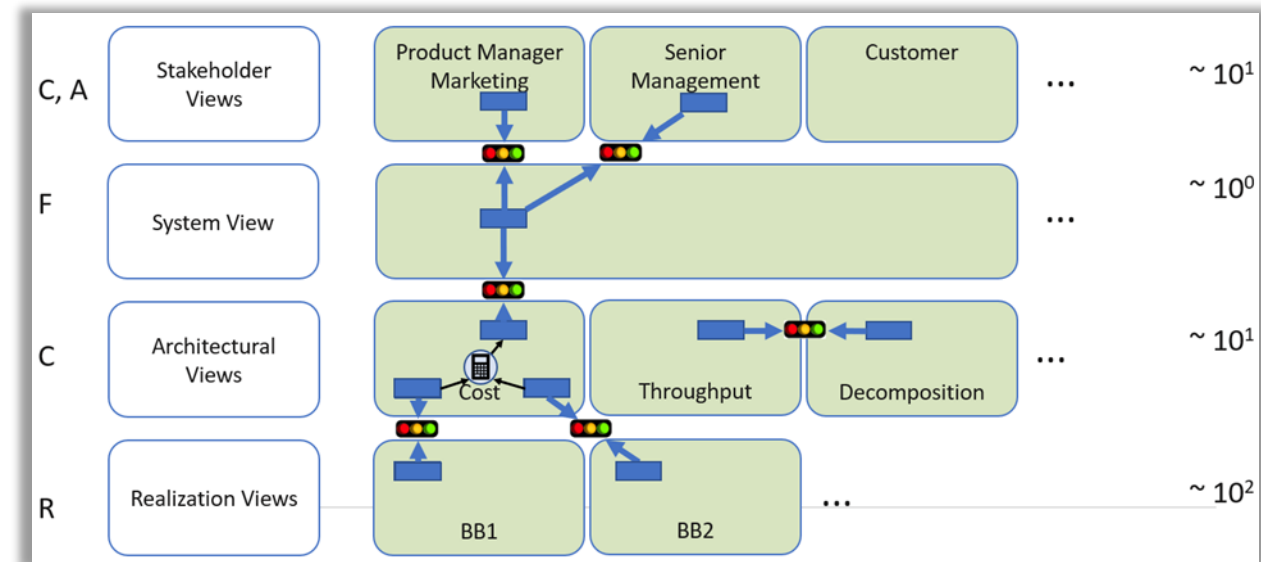
Daarius is a structured, scalable, and team-based system design methodology providing traceable underpinning for key design decisions and leveraging the abundance of simple executable models in systems engineering.

- Team-architecting (replacing super-hero architect)
- Dilemma handling
- Trade-off handling
- Communication across organization

CAFCR based solution space analysis

Allows to stepwise fill and track solution space

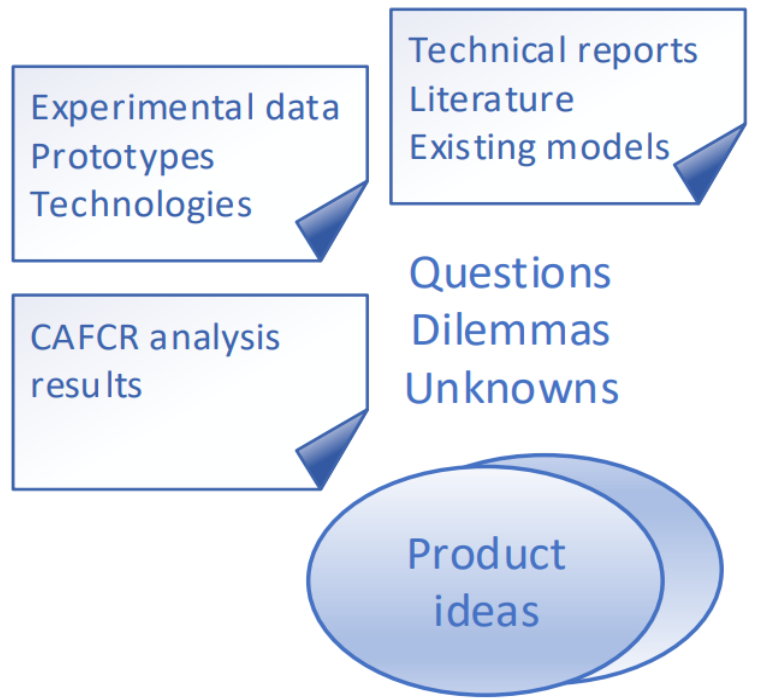
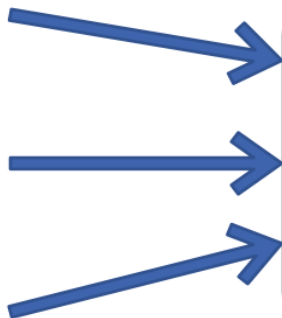
- First: criticals
- Then: essentials
- Finally: others



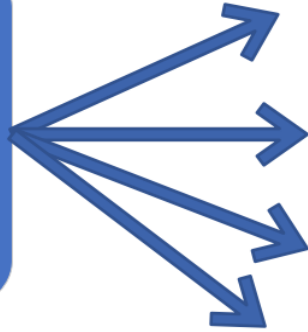
Business goals,
constraints



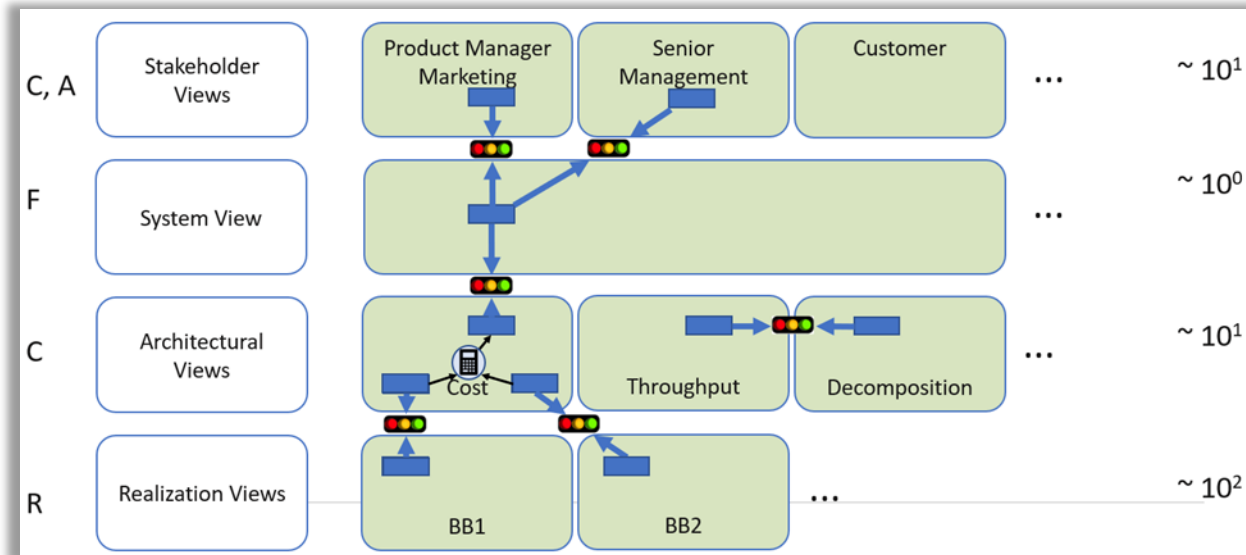
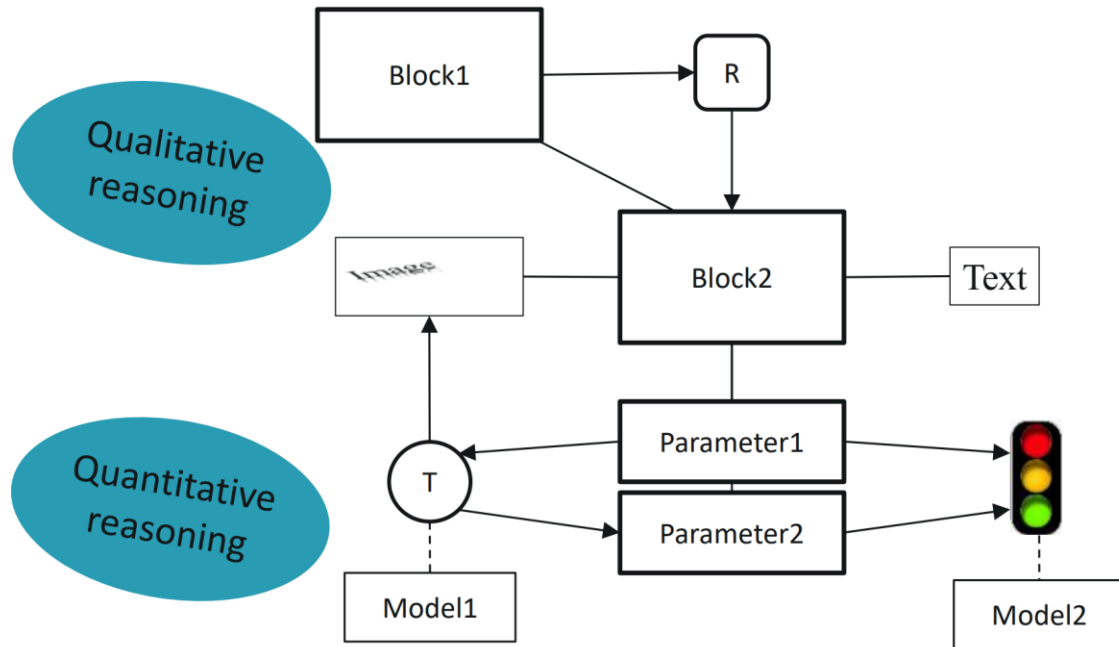
Architecting Team



Substantiated and
shared decisions
Solution concepts
and directions
Integrated system
design models
Shared understanding

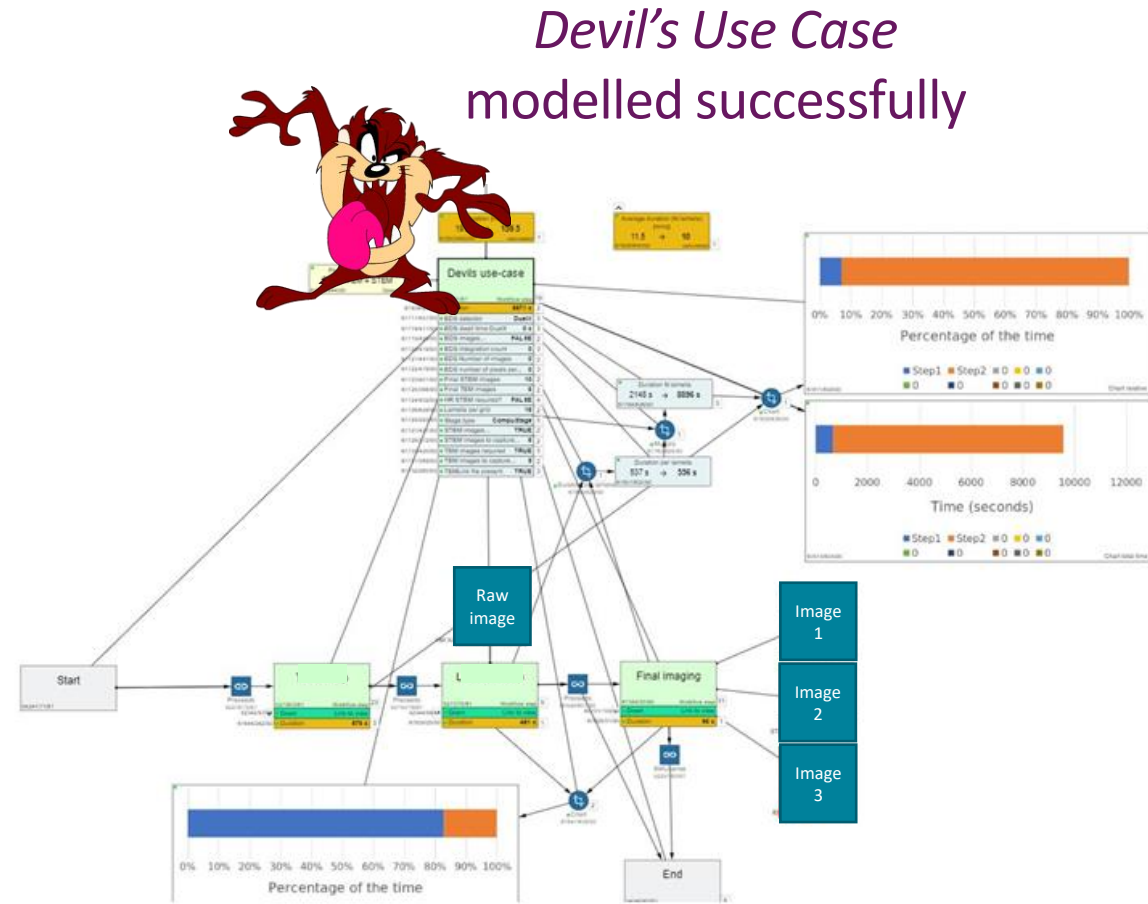


Exploiting available models for clear communication between stakeholders, system architect and engineers



Value-based architecting

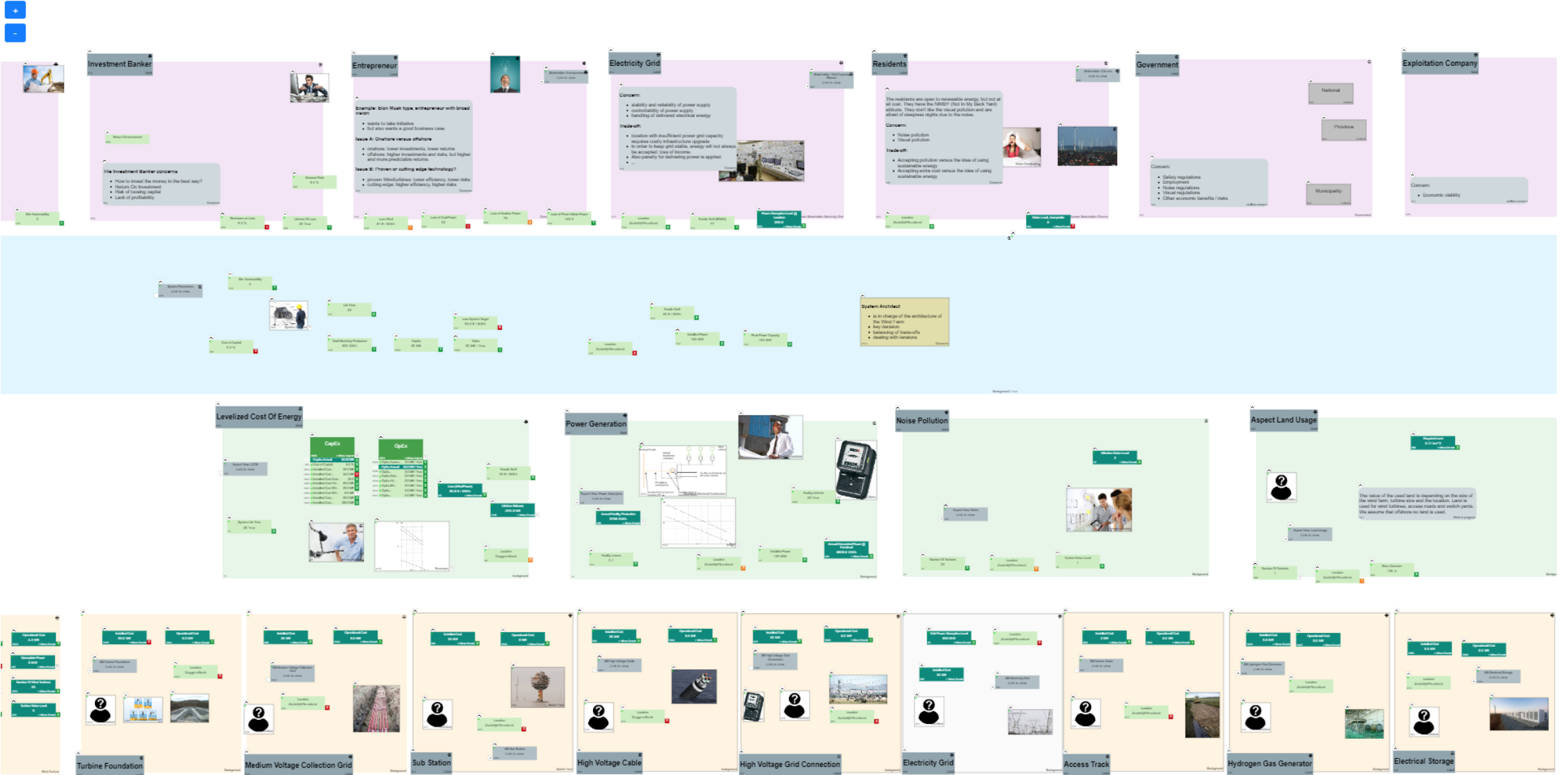
- **Customer value:**
 - optimize customer workflow
- **Initial requirement:**
 - minimize timing
- **After understanding CV:**
 - Further reduce timing did not affect workflow
 - Instead: optimize at application level



Architect of ESI industry partner:

“I can talk to SW engineers, System engineers, Application specialists, Managers. They can all understand me. Brilliant!”

Typical use: large structures



How to get management on board in System Thinking?

1. Involve top management in training of SA's and SE's
 2. Qualitatively: apply CAFCR (for real!)
 3. Quantitatively: DAARIUS
 4. Systems thinking training of managers?
-

Mentimeter question 4

Introduce one topic that should not be missing in a System Thinking training for managers.

A word cloud of responses to the question 'Introduce one topic that should not be missing in a System Thinking training for managers.' The words are arranged in a roughly circular pattern and vary in size and color. The words include:

- mindset
- fail early
- flexibility
- business analysis
- strength of modeling
- risk management
- benefits of collaboration
- listen summarize question
- why
- stakeholders
- single source of truth
- technology evolution
- simplicity
- communication
- system awareness
- technical debt
- cafer
- scalability
- uncertainty

Summary and outlook

Embed Systems Thinking throughout organization

- Engineers, project management, general managers, marketing&sales
- If possible extend to customers and suppliers
- Continuous effort
- Own it and lead it
- Methods like CAFCR and Daarius are just methods; true awareness is essential

Start now, since complexity only increases: AI/ML, Cloud, Systems-of-systems, Sustainability

- Explainability
 - Security
 - Continuous upgrade
 - Configuration explosion
 - Decommisioning and recycling
-

International Digital Enablement Week 2021

Date: April 13-20, 2021

Venue: online

[Registration](#) →

We cordially invite you to the International Digital Enablement Week '21.

Throughout this week you can attend online events on hot topics from the world of complex high-tech systems. All events will feature speakers from industry and universities that introduce the problem and explore solutions, followed by discussions with all participants. A detailed program introducing the lectures will be published on the website along with the confirmation and information that you will receive after registration.

We look forward to meeting you!



Managing your legacy

Date: April 13, 2021
Time: 14h30 - 17h30 CET

[About this event](#) →



Hoe volg ik mijn klant?!

Partner: High Tech NL
Date: April 14, 2021
Time: 14h30 - 17h30 CET

[About this event](#) →



Verification, validation, configuration

Partner: Offis/DLR
Date: April 15, 2021
Time: 14h30 - 17h30 CET

[About this event](#) →



MBSE applied

Partner: SERC
Date: April 17, 2021
Time: 14h30 - 17h30 CET

[About this event](#) →



Data sharing, AI, and digital twinning

Partner: TNO ICT Unit
Date: April 19, 2021
Time: 14h30 - 17h30 CET

[About this event](#) →



Reference architecting

Date: April 20, 2021
Time: 14h00 - 17h30 CET

[About this event](#) →

Thank you!

www.esi.nl



An initiative of industry, academia and TNO

